

## Fintech dots, connected.

We are the technology partner for your business

## Comparison of pricing plans

	Prototype	Agile	Augmentation
	Fixed price with analysis	3, 6, 12 months contract	3, 6, 12 months contract
When to use?	Simplifying and visualising complex business concepts.	There are no strict legal-formal requirements and no stone-fixed deadline.	Accessing to niche skills and deep knowledge not present in-house.
	Enabling early testing of user experience and concept flaws.	Gradual replacement of the existing system (module-by-module transition).	Introducing new ideas and innovative approaches to problem-solving.
	Helping to show the adherence to financial regulations.	Computerization of a specific, selected process in the company, the need for coexistence of two methods of handling it.	Speeding up the product development process through specialized input.
	Testing and validate new, innovative fintech features without the costly development.	The need to quickly verify and validate business assumptions.	Enhancing in-house team skills and knowledge through collaboration.
	The need to attract investors by showcasing potential (a strong prototype can help with that).	Emphasis on feedback and prototyping as methods of validating assumptions.	Providing unbiased analysis and feedback identifying potential blind spots.
How to mitigate risks?	Implementing strict sharing procedures and not giving away links.	Clearly defining goals for each iteration (sprints).	Carefully selecting for skill and cultural fit, followed by thorough onboarding.
	Conducting frequent market research to stay aligned with technology trends and customer needs.	Conscious decision-making and knowledge of alternative costs based on estimation.	Establishing clear, regular communication channels for alignment and feedback.
	Establishing stringent quality assurance processes for consistent prototype standards.	Defining procedures for rolling back the changes and retrospection.	Implementing systems for documenting ar sharing project knowledge.
	Clear communication, the iterative and non- final nature of prototypes to stakeholders.	Using rapid prototyping and business analysis before development.	Fostering an inclusive company culture the blends augmented and core team membe
	Developing a project management plan that ensures even distribution of resources across all development areas.	Clearly defined objectives of the stages and very precisely described tasks.	Regularly monitoring performance and integration to address any issues promptly
Features of the offer and contract	Fixed price, but limited scope of the prototype.	Broadly defined goals expressed in hourly values and time intervals.	Not offered at first - only if specifically requested.
	Limitation for iterations in a fixed price model. Change requests charged separately.	Shared responsibility for the business value.	Min 3-month lead time unless transferred from Agile Team contract directly.
	Project risk and unknowns included in price.	Regular updates and code releases.	Only senior team members.
	Delivery provided "as is" without following much penetration, performance testing.	Capability for multi-threaded works - no rigid acceptance protocols.	Limited positions available.
	Copyright transfer and launch upon final payment, which involves change requests.	Flexible work in the on-demand model.	1 - 3 members per team maximum.
	Changing prototype level and complexity requires new agreement.	Hourly rates depend on contract length and team size.	Person-day rate depend on contract leng and amount of augmentation required.



